



**EVOLVE
MANAGE
REVOLUTIONIZE**



COMPANY PROFILE

ABOUT US

Our Vision & Mission



As Management Consultants, we at KMS provide solutions and strategies to improve the financial and operational health of an organization. Backed by large amounts of research and data, along with expertise in the field, we enable our clients to thrive in their respective fields and reduce the number of issues that may arise.

OUR VISION

We believe in evolving our clients by managing potential risks and revolutionizing their business model.

OUR MISSION

At KMS, we are committed to work closely with our clients to address the key challenges and define a strategic solution that meets their specific objectives and make an eventful impact.

OUR SOLUTIONS

- Created value through asset management strategies for healthcare provider.
- Designed robust billing process and eliminated revenue leakages for IT Sector.
- Risk mitigation through control testing strategy for a power sector company.
- Increased efficiency through process set up and improvement.
- Redesigned Asset structure transformed a pharma company's performance.
- Data research & implementation of financial models helped in understanding the value creation of an IT company.
- Digital transformation has simplified the inventory management of a logistics company.
- Implementing people strategies by transforming the compensation & performance structure helped in making an IT company enhance its work culture.



BUSINESS ASSURANCE SERVICES

PERFORMANCE AUDIT

Stage 1

Process Understanding & Walkthroughs
Operational Related MIS Review
Transactional Review
Compliance Review

Stage 2

Gap Identification And Recommendations

Draft Report Along With
Remediation Plan

Stage 3

Impact Analysis

Final Report Discussion

COMPENSATION AUDIT

Stage 1

Employee Master Analysis
Pay research And Survey
Salary Structure, Manual Review

Stage 2

Impact Analysis And Recommendations

Draft Report Along With
Remediation Plan

Stage 3

Final Report Discussion

INVENTORY MANAGEMENT

Solutions to the primary challenges of inventory management which includes

- Having too much inventory and not being able to sell it.
- Not having enough inventory to fulfill orders.
- Efficiently streamlining the inventory and where they are located.

FIXED ASSET MANAGEMENT

- Physical Verification as per CARO
- Operational Audit on Fixed Assets
- Asset Tagging as per Management Requirement
- Digitization Assistance

TRANSACTION AUDIT

Review of possible risks associated with transactions including related party transactions, accounts receivables, sales and purchases and provide solutions.

PROCESS AUDIT

Identifying the pain areas and risk involved in each process, and providing solutions to the addressed or identified risk or problems along with the impact and assist in the implementation as required by the management.

COMPLIANCE AUDIT

Statutory compliance audit performed to review the strength of compliance, security, access controls, policies and risk management procedures across the organization.

ERP & FUNCTIONAL SUPPORT

Provision of support to the business during the ERP implementation or migration process and solve the problems that arise during implementation.

SOP, POLICIES & FLOW CHARTS

Documentation of the step by step procedure for all business processes, representing the process in flow chart and creation roles and responsibilities along with the KRAs/KPIs as required by the management.

PROCESS GAP REMEDIATION

Identification of Key Business Process and walkthrough for each process.
Identification of the process gaps and aligning the SOPs as per suitable industry practices.

SOX, CONTROL TESTING

Documentation of Internal Controls over financial reporting or related operations and testing on sample basis to ensure effective functioning of all the controls.

PROJECT AND PORTFOLIO MANAGEMENT

PROJECT VISUALIZATION & SCOPE

Understanding the deliverables and creating a structure to achieve the objectives.

STRATEGIC PLANNING & RESEARCH

Creating a plan by considering all the factors which might affect the project on a long-term basis.

PROJECT DESIGN & DELIVERABLES

Creation of a design which includes the roadmap to achieve the milestones.

RISK STRATEGY

Identification of potential risks involved in the project and the control measures that are needed to be implemented for mitigating and managing risk.

EXECUTION & MONITORING

Completion of tasks as per the project structure and monitoring for any risks and disruptions.

EVALUATION & SUCCESS

Evaluation of the project success by quantification of the deliverables.

CONSULTING

BUSINESS MODEL & PROCESS TRANSFORMATION

Provision of transformative solutions to the organization in the lines of restructuring, strengthening the performance of the people to deliver maximum and long-term value.

CHANGE MANAGEMENT

Implementing a structured approach for change in the organization by adopting the vision of the organization.

COST TRANSFORMATION

Provision of support to the business during the ERP implementation or migration process and solve the problems that arise during implementation.

PEOPLE & ORGANIZATION

Implementation of strategies which recognise the performance of people and enhance the culture of the organization.

FINANCIAL STRATEGY

Implementation of unique techniques and strategies to meet the financial goals of an organization.

CORPORATE FINANCE AND STRATEGY

FINANCIAL ADVISORY & PEVC

Planning and implementation of financial planning, financial coaching, investment management and other advisory services for businesses.

BRAND EQUITY

Calculation and provision of the value premium a company generates from products or services backed by quantitative and qualitative analysis.

VALUATION & MODELING

Forecast and analysis of a business to provide its valuation using appropriate financial models backed by research

DATA RESEARCH & ANALYSIS

Analysis and study of both the market and financial data as per the business problem statement and providing solutions which help in taking effective outcomes.

BUSINESS INTELLIGENCE & ANALYTICS

Analysis of large amounts of historical data and creation of analytical models to forecast the data with results using statistics and softwares which help to understand and decide on the future steps of a process or business.

RISK MANAGEMENT

ORGANIZATIONAL RISK & CONTROL STRATEGIES

Implementation of policies and procedures to monitor, manage and control risk in an organization.

ADVANCED RISK ANALYTICS

Understanding the business requirements and creation of analytical solutions for effective risk management.

FINANCIAL & OPERATIONAL RISK MANAGEMENT

Identification of potential risks to build the right approach and controls for effective risk management.

INDUSTRIES

Our experience and expertise in every industry gives us a unique vision to see the world differently. We discover opportunities in every industry and create strategies that helps businesses shape up to face the challenges and achieve long term goals.




**WE TRULY BELIEVE
IN BRINGING
WORK WHICH
TRANSFORMS
AND ENHANCES
YOUR BUSINESS**





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